

## SEMINAR COACHES

At Tucker Advisors, our coaches will help you bring in clients to better assist your closing opportunities.

Have your own personal seminar and sales coach; a coach that has perfected several hundred seminars throughout his career and is sure to change your practice. Allow him to explain how to prepare, present and streamline a successful seminar. Check out how our expert coach helped a fellow advisor.

### MEET OUR EXPERT SEMINAR COACH, GEORGE HAMETIS, M.A.



George Hametis, M.A. is one of Tucker Advisors Expert Seminar Coaches. He has been a successful securities and life insurance producer since 1999 and a professional speaker since 2008. Mr. Hametis' professional success can be attributed to his determination in providing invaluable training, coaching, surpassing sales goals, exceeding clients' expectations and providing world-class customer service. In his current role as Seminar Coach at Tucker Advisors, he maximizes his passion for providing highly sought-after seminars on Social Security, College Planning and Annuities, along with his ability to disseminate complex information in an easy-to-understand and entertaining format.



**INCREASED AGENT'S FIA SALES:**  
FROM **\$1.5M TO \$4M**  
IN JUST EIGHT MONTHS



**AVERAGE APPOINTMENT  
BOOKING RATIO: 83%**



**EXPERT SEMINAR COACH:**  
HAS COMPLETED  
**OVER 200 SEMINARS**

### WHAT OUR ADVISORS ARE SAYING: MARWAN JABBOUR

“...George Hametis, a Seminar Coach with Tucker Advisors, is an invaluable resource for helping agents get in front of such high quality prospects. Not only is seminar marketing a great lead generator, but the positioning George provides is not to be underestimated, and no amount of hard work on your part can substitute - no matter how skilled and caring you are.

**George positions you as the expert, in a manner you can never accomplish yourself.**

...George's professional presentation, which is also entertaining, is a crucial first step in being able to help more people achieve success and reduce risk...Almost every prospect that walked into my office was already comfortable with me because of the time we spent at the seminar. The manner in which George positioned me elevated my status with the prospects, and the confidence I have in knowing that I can turn to Tucker Advisors to get the best information, turned every first visit into a second visit.”

*-Marwan J., Washington, D.C., on Tucker Advisors' Seminars, and Seminar Coach, George Hametis.*

